



Thank You Welcome LLC

AWS Serverless Modernization & Cost Optimization

Modernize critical AWS workloads without disrupting operations.

UEI: Pending

NAICS: 541512 (primary), 541511, 541519, 518210

Location: Dallas, TX, US

Web: <https://thankyouwelcome.co>

CAGE: Pending

Size: Small Business

POC: Paulo Da Rocha Filho · paulo@thankyouwelcome.co

CORE COMPETENCIES

AWS serverless modernization (Lambda, API Gateway); event-driven architecture (SNS, SQS, EventBridge); Terraform / IaC; CI/CD and DevOps; Node.js/TypeScript application modernization; AWS cost optimization and Well-Architected reviews; public-sector cloud delivery aligned with agency security requirements.

DIFFERENTIATORS

- Founder-led delivery by an AWS-certified engineer
- 10+ years cloud-native and event-driven experience
- Certifications: Solutions Architect – Associate; Developer – Associate; Cloud Practitioner
- Fixed-scope starter packages with clear deliverables

PAST PERFORMANCE (FOUNDER EXPERIENCE PRIOR TO LLC)

- **Southwest Airlines:** Led TypeScript modernization of 20+ applications and 70+ libraries; release cadence improved from monthly to daily deploys; real-time pipelines on SNS, SQS, and Kinesis.
- **TickerTags:** Pipelines handling millions of records; approximately 70% lower latency; lower operational burden through serverless design.

NAICS DETAIL

- 541512 — Computer Systems Design Services (primary)
- 541511 — Custom Computer Programming Services
- 541519 — Other Computer Related Services
- 518210 — Computing Infrastructure Providers, Data Processing, Web Hosting

Open to teaming and subcontracting

Contact: paulo@thankyouwelcome.co · <https://thankyouwelcome.co/government>